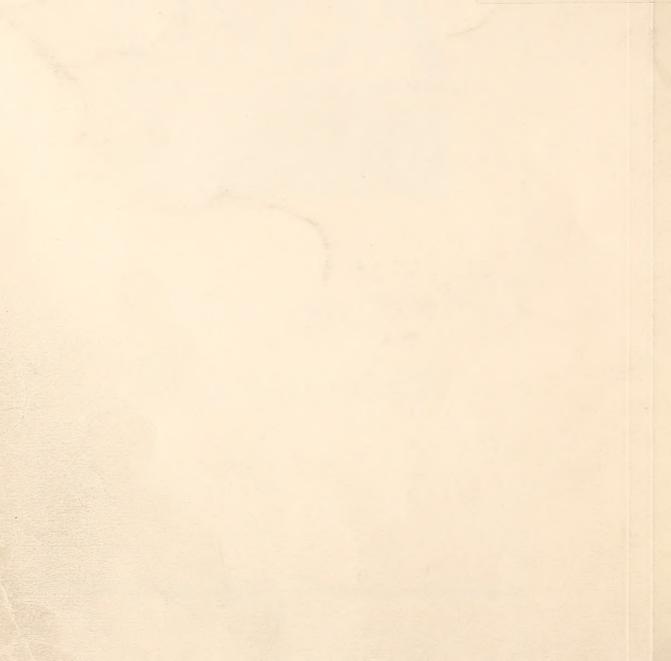
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VICK'S ASTER BOOK RECEIVED

FOR FLORISTS 1921



A GLIMPSE OF PART OF A FIELD OF PEERLESS PINK ASTERS ON OUR ORCHARD FARM, SEPTEMBER, 1920

JAMES VICK'S SONS ROCHESTER, N. Y.—THE FLOWER CITY

THE SAME HIGH QUALITY ASTER SEED OR BETTER AT LOWER PRICES

"Each year a step in advance," is a slogan which has made this concern preeminent in Aster growing. Some years, of course, have seen greater strides forward than others. During the five years preceding this one, considerable progress was made in spite of trying and often disappointing circumstances. A series of unfavorable seasons, the departure of our flower seed man to France, and labor unrest, all tended to handicap our work during that period which has fortunately passed.

This year has been different. Starting out with a more definite scientific program than we had previously attempted, we have been favored with the most remarkable weather, spring, summer and fall, which we have had for a number of years. A serious mistake at a critical time in planting ruined all possibility of a crop of a few extra early varieties, like Snowdrift on which we shall have to begin practically all over again. But the advance made with Early, Mid-season and Late varieties more than compensates for the loss of the few extra early sorts. The writer of these lines, the president of this concern, who has had chief control of our Aster growing development for many years, spent more time than usual this summer, inspecting miles and miles of Aster rows, staking thousands of plants for stock seed purposes and directing the removal of plants which were not up to our standard of quality. Most varieties have shown considerable development, vigorous plants and enormous blooms. Among these are Triumph Comets, some of the Royals, the Rochesters, a number of our Early and Late Branchings notably Peerless Pink. We must not forget Heart of France, Peerless Yellow and Silvery Pink, three of the most popular colors we have ever disseminated. Finally, Autumn Glory, the latest of our Asters, had a chance this season to develop to its fullest extent and produced the largest crop of seed we have ever had. Over three thousand individual plant selections were made this year

from our Asters, giving assurance of even greater development and perfection in future generations of these wonderful flowers.

Those who understand the amount of expense, time and effort we lavish in the selection and development of asters, do not expect us to compete with growers from other localities where Asters are cheaply grown in bulk. We are strongly of the belief that the best quality is always cheapest in the long run and that the quality will be remembered when the price has been forgotten. Our friends will be glad, however, to know that the large crop of seed harvested enables us to make prices considerably lower than for the past two or three years.

There will be an enormous demand for flowers of high class and quality this coming season. It will give us pleasure to help you fill this demand by furnishing Aster seed of the highest possible quality. In a little while our regular wholesale catalogue will be mailed, which contains a full list of flowers and vegetable seeds, bulbs, shrubs, etc., demanded by up-to-date florists and dealers for the most exclusive trade.

All offers made and orders received are subject to the usual trade terms to florists of recognized credit and rating, and are subject to the American Seed Trade Disclaimer stated below. It gives us pleasure to state that we are better equipped in every way to handle our usual large increase in the volume of trade quickly, carefully, and we hope, to our mutual satisfaction.

Wishing our customers a large measure of success for the coming season and assuring them of our ambition to serve them to the fullest extent, we remain

Sincerely yours,

JAMES VICK'S SONS
The President.

Disclaimer

While we exercise great care to send out Seeds, Plants and Bulbs of the best types and of high germination, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any seeds, bulbs or plants we send out, and we will not be in any way responsible for the crop. If the purchaser does not accept goods on these terms they are at once to be returned and any payments made in advance for same will be refunded.



JAMES VICK'S SONS, ROCHESTER, N. Y. PLEASE USE THIS SHEET WHEN ORDERING FROM



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Nearest R. R. Station.

Office

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We have grown Asters longer, have introduced more new varieties, and grow a bigger acreage than any other seedsmen in America.

Our Two Most Popular Novelties

Heart of France

The best pure red Aster ever introduced. All others have somber shades of blue or too much yellow in the color pigments. Heart of France opens red as the purest ruby, deepens with age and retains its remarkable beauty to the very end. The petals appear strikingly changeable, showing now a glow and sheen quite unique, now a soft warm velvety texture. In any light, natural or artificial, Heart of France is startlingly beautiful and will command instant admiration.

The flowers are large and full with never a trace of hollow center. The plants are of branching type and very robust habit. The stems are long and strong and have very few laterals. The plants begin to bloom quite early in the season and open fully with the mid-season varieties. They retain their brilliancy and luster for a longer period than almost any other color.

The marvelous satiny sheen and lustre on some petals and the velvety softness of others is faithfully reproduced in this photograph.

Sold this year in packets only.

Prices: Each, per packet, 20 cents; two for 35 cents.

Vick's Peerless Yellow

By far the most satisfactory yellow Aster yet produced. The flowers are large, remarkably full and ball shaped, with centers so deeply covered with curled and twisted florets, that the variety is almost a record-breaker in scarcity of producing seed. Every flower will come a beautiful, chrysanthemum yellow. The plants are of branching type and very vigorous. A single plant will frequently have from twenty to thirty good flowering stems of sufficient length and flowers of ample size for fancy cut flower purposes. So numerous and large are the flowers, that the plants are completely covered like a golden dome.

Sold in packets only. Each 25 cents; two for 40 cents.



Vick's Silvery Pink New last Season



With the exception of Vick's Silvery Pink all of the varieties on this page are EXTRA EARLY, being under ordinary circumstances the earliest types of good quality in cultivation. Every one a splendid money maker. Should be started early, under glass.

Like Vick's Silvery Rose which we introduced last year, this exquisitely beautiful flower derives its distinction from its delicate silvery sheen which overlays the predominating color. Each petal has actually the same color from base to tip, but massed in the enormous double blooms the heart of each flower of Vick's Silvery Pink appears a warm glowing rose, while, as the light reflects upon them, the tips of the petals have a silvery sheen which makes them appear almost white, the whole effect of which is indescribably beautiful. The flowers are held aloft on long strong stems. Large vigorous, freely branching plants.

Prices: In packets only, each 20 cents; two for 35 cents.

Vick's Earliest Asters

The earliest Asters ever introduced which include Vick's Snowdrift, Vick's Earliest Lavender, Pink, Rose and Purple. The plants grow erect with slender wiry stems crowned with beautiful feathery flowers whose graceful recurved petals give the flowers an exceedingly beautiful effect, heightened in many cases by the ragged and irregular character of the inner petals. Our crops of Vick's Snowdrift, Earliest Lavender and Earliest Pink were total failures.

Prices: Vick's Earliest Rose, Vick's Earliest Purple, in packets only, each, 25 cents; two for 40 cents.

Vick's Lavender Gem

A delicate lavender deepening with age; the most desirable shade for all commercial purposes. Feathery, full double, comet flowers, on slender wiry stems. Medium height. In season fully as early as Queen of the Market, with flowers much larger. Only a little seed harvested. Prices in packets only: Each, 15 cents; two for 25 cents.

Oueen of the Market

This is the only class of Asters grown and offered by us which did not originate with us and the seed of which was not grown by us. Queen of the Market was originally a European variety, as everybody knows. This extra early class of Asters is so well known and so popular that it needs no description here.

Prices: White, Peach Blossom or Pink, Rose, Light Blue, Dark Blue, Scarlet, Lavender, Crimson and mixed, 1/16 oz., 15 cents; ½ oz., 25 cents; ½ oz., 45 cents; ½ oz., 75 cents; 1 oz., \$1.25.

Every high class American seed catalogue lists Asters introduced by us. A catalogue without our Asters is woefully deficient—probably deformed in other respects

Vick's Silvery Rose Aster

Another Valuable Novelty of 1919

Here is another robust, long stemmed, large flowering new variety. Every petal is a combination of deep lilac rose, almost cerise, very delicately threaded with white. Do not get the impression that this is a striped variety. The threads are so tiny as to give the petals a silvery sheen. Even the slightest change in light will shade the petals from a rich glowing rosy cerise to a silvery rose. The ladies say that the old-fashioned color, Ashes of Roses, exactly describes this color. Others call it Old Rose. But as it is infinitely better than several of the earlier varieties introduced by us, to which we gave the name Old Rose, it would be a pity to handicap this mammoth glorious flower with a name suggestive of these inferior predecessors.

The plants are very vigorous. The stems are long and the flowers large. This variety is unique in color, yet harmonizes well with almost all other shades. The unusual, distinctive color is so appropriate for wreaths, design and decorative work, that we fancy it will in popularity our Lavender Pink, which without question is the most popular color, except white, with the cut flower trade. Sold this

year in packets only.

Prices: Each, 20 cents; two for 35 cents.

Vick's Imperial Asters The Most Popular Medium Early Variety

"Daybreak" and "Purity" are so well known that it is sufficient description of this popular class to say that it includes all the colors in the Daybreak type. The plants are usually covered with a mass of long stemmed, large, very double and very compact flowers that command universal admiration.

Prices: Imperial Rose, Sunset (a warm deep pink), Lavender, Dark Violet and mixed: 1/16 oz., 30 cents; ½ oz., 50 cents; ½ oz., 85 cents; ½ oz., \$1.50; 1 oz., \$2.50.

Yellow, Bluebird and Lilac, in packets only, each 10 cents.

Vick's Giant Purity. Larger and better in every way than the original Imperial Purity, which we no longer catalogue. One of the two most popular varieties ever introduced.

Prices: 1/16 oz., 20 cents; ½ oz., 35 cents; ¼ oz., 65 cents; ½ oz., \$1.20; 1 oz., \$2.00.

Vick's Giant Daybreak. Like the Giant Purity, Vick's Giant Daybreak is larger in plant and flower than the Imperial Daybreak. The color is a little deeper; the petals are more loosely arranged.

Prices: 1/16 oz., 30 cents; $\frac{1}{18}$ oz., 50 cents; $\frac{1}{14}$ oz., 85 cents; $\frac{1}{12}$ oz., \$1.50; 1 oz., \$2.50.

(The picture below is a reproduction of Vick's Giant Purity Aster, the largest of the Imperial Class. The flowers are invariably so large and double as to be actual balls of bloom. Our crop of this variety is larger and our prices therefore are lower than for other Imperials.)



The Original "Rochester" Aster

Our prices this year are generally lower than the crop harvested warrants. But we put most emphasis on the quality. For VICK QUALITY will be remembered when the price has been forgotten.



Lavender Pink Rochester

Official Flower of the City of Rochester

Named at Request of Rochester Chamber of Commerce

This splendid Aster, of recent introduction, is already better known among seedsmen and commercial Aster growers than many other good varieties that have been on the market for years, and it is steadily increasing in popularity with wholesale florists. The color is an exquisite shade of lavender pink. The petals are narrow, very long, and gracefully reflexed. The outer petals show to their full extent, while gradually toward the center they bend and curl across each other in magnificent disorder. It is a Comet Aster with the vigorous growth and long stems of the Branching sorts, and crowned with immense flowers. The flower illustrated in this picture was over six and one-half inches in diameter. Season a little earlier than Vick's Late Branching.

Prices: 1/32 oz., 25 cents; 1/16 oz., 40 cents; ½ oz., 60 cents; ½ oz., \$1.00; ½ oz., \$1.75; 1 oz., \$3.00.

Lavender Pink Rochester

Non-Lateral Type

The flowers are borne stiffly erect and are more double than those of the original Rochester, while the color is the same charming shade of lavender pink. The flowers of the Non-lateral Rochester not only have the great size of those on the branching plant, but they have a remarkable thickness and are without any trace of a center. The entire strength of the plant is given to the production of six or eight immense, wonderfully double flowers, which are held erect at all times by the stiff, semi-upright stems. About one week earlier than the original, or branching type of Rochester.

Prices: 1/32 oz., 25 cents; 1/16 oz., 40 cents; ½ oz., 60 cents; ½ oz., \$1.00; ½ oz., \$1.75; 1 oz., \$3.00.

Sow part of your seed early and make frequent sowings, so that when the soil becomes warm and mellow you will be ready to set out strong, well developed plants, neither too young nor too old.

Other Rochester Colors

Vick's Cerise Rochester

A New Color This Season

A beautiful, soft, glowing shade which flower lovers greatly admire. It is a perfect Rochester type with great, shaggy flowers borne on long stems. Its charming color and handsome form make it unexcelled either for outdoor showing or for cut flower displays.

Prices: In packets only, each 50 cents; two for

75 cents.

Vick's Shell Pink Rochester Vick's White Rochester Vick's Crimson Rochester Vick's Lavender Rochester Vick's Purple Rochester

These colors of the famous Rochester class are similar in type to the other members of the family. They are selections out of our Mikado Asters, from which the entire Rochester class has had its origin. The flowers are larger and fuller than either our Mikado or Branching Comet. The blooming season is about the same as Mikado and earlier than Branching Comet or Crego. Rochester Asters are the highest development of the Comet type possible to attain up to this time. They are so double and full centered that the average yield of seed is about one-fourth that of Crego.

The long, narrow petals fall over one another in a charming cascade of color, forming a wonderfully shaggy mass that cannot be equalled for richness of effect. In addition to their great diameter they have a most remarkable thickness, making them truly massive. Vick's Lavender Rochester is an exquisite shade of clear light lavender. Vick's Purple Rochester is a rich shade of deep purple.

Prices: Shell Pink, Purple and mixed, 1/32 oz., 25 cents; 1/16 oz., 40 cents; $\frac{1}{1}$ oz., 60 cents; $\frac{1}{4}$ oz., \$1.00; $\frac{1}{2}$ oz., \$1.75; 1 oz., \$3.00.

White, Scarlet, Rose, Lavender and Crimson, in packets only, each 20 cents; two for 35 cents.



Vick's Perfection Asters



Our strains of Asters are not allowed to "run out." On the contrary, each one is improved from year to year. We do not keep with the crowd. We keep AHEAD.

Splendid New Types of Mid-Season Uprights

We consider this the finest mid-season erect Aster in cultivation. The flowers are exquisite in form, and the plants equal in height those of the late upright Asters. Grown on our farm, under ordinary field conditions, the flowers average four to five inches in diameter.

Gradually we have developed a new strain in this class in which all the petals of the opening flower fold gracefully toward the center like enormous peonies, while the outer surface of the petals shows a glow or sheen characteristic of only two or three of our newest Asters like Heart of France.

In mature flowers, the outer rows of petals are straight, but the center is completely covered by a mass of curved and twisted petals regularly arranged in a sort of curl or whorl. The broad petals are slightly folded lengthwise, making them appear rather narrow.

The plants are extremely vigorous, with unusually broad, dark green leaves and stout stems. They carry from six to twelve large flowers on long stems free from side branches.

Prices: White, Blush, Shell Pink, Rose, Lavender, Purple and mixed: 1/32 oz., 25 cents; 1/16 oz., 40 cents; 1/8 oz., 60 cents; 1/4 oz., \$1.00; 1/2 oz., \$1.75; 1 oz., \$3.00.

Crimson, in packets only, each, 15 cents; two for 25 cents.

Sow liberally. Have plenty of plants coming on after your fields are first set. Then you will be prepared to replant at once in case of the destruction of your field by storms or drought.

Vick's Pink Enchantress

One of the Best Novelties in Recent Years

After giving it a thorough trial for several seasons, we know that all the good things we have said about this fine Aster have been fully warranted. Among its other good qualities Vick's Pink Enchantress has proved to be a very desirable variety to grow under glass.

Its color is a soft delicate pink, so popular in the Pink Enchantress Carnation. The flower is unusually lasting, both as a cut flower and on the plant, and notwithstanding its delicate shade, the color does not fade.

Vick's Pink Enchantress is upright in habit, as distinguished from the branching type. The plants are very vigorous, making a much stronger growth than any of the older upright varieties. The leaves are large and broad, like those of the branching class. The stems are long, strong and graceful, for the support of the numerous, large, marketable blooms.

In season, the Pink Enchantress is between mid-season and late varieties, coming in ahead of the Early Branching, and as a commercial Pink Aster, it is without a rival in that season.

The flower itself is always full double; the petals are of medium length and very broad. Those toward the center fold in very regularly, while gradually, toward the outer edge, the petals stand out more and more, until those on the outside recede from the center, thus increasing the diameter of the flower, which compares favorably in size with the largest flowering kinds on our farm.

The general effect of the loosely arranged, delicately colored flower is indescribably soft and pleasing. The rare combination of desirable qualities in this new production attracted the favorable comment of every florist and seedsman who has visited our farm and has seen it growing under ordinary farm conditions.

Price: 1/32 oz., 25c. Packed in this weight only.



Vick's Famous King Asters

That we are the Largest Growers of Asters in America is due almost entirely to our success in growing the Best Asters in the world.



Plants of Branching Type

Habit and season similar to Vick's Branching; vigorous in growth, with long, stiff stems and flowers of the largest size. In form the flower is distinct from every other variety. The petals are folded lengthwise, so that they somewhat resemble the quilled varieties, giving the large flowers a bold and striking appearance.

Vick's Violet King is a rich, soft violet purple, very popular everywhere, not only with commercial growers, but with amateurs as well. Vick's Rose King is identical with Violet King except in color, which is a brilliant Rose. Vick's Lavender King is a fine color in the King class, a beautiful deep lavender. Vick's White King, a recent introduction, is a splendid companion to the other colors. Vick's Shell Pink King is a soft pleasing blush pink, just the shade to increase the popularity of the whole King class.

While the whole class of King Asters has responded splendidly to our efforts to secure larger and more double flowers, the seed productiveness has been greatly reduced, so that we have very little seed to offer. We are certain that those who get it will be well pleased with the investment.

Prices: White, Shell Pink, Violet and mixed, 1/32 oz., 25 cents; 1/16 oz., 40 cents; 1/16 oz., 1/16 oz.,

Rose, Crimson and Lavender, in packets only, each 20 cents; two for 35 cents.

Plants of Upright Type

In this class we have this year White, Shell Pink, Lavender Pink, Crimson and mixed.

Prices: 1/32 oz., 25 cents; 1/16 oz., 40 cents; ½ oz., 60 cents; ¼ oz., \$1.00; ½ oz., \$1.75; 1 oz., \$3.00.

The man who gets good seed, but neglects his plants, stands little show of success: but the man who gets poor seed, stands no show stall

Vick's Triumph Comet Aster

A Highly Developed Strain of a Very Popular Class

A magnificent new class of mid-season Asters, with extra long stems and large fluffy, full double flowers of the finest type. In season, Vick's Triumph Comet Asters are between extra early and the Early-Branching varieties, or about the same season as Vick's Royals. Splendid Mikado or Rochester flowers of the best type, on tall, upright plants. A great improvement over any Upright Comet heretofore offered, in size of plant, length of stem, and in size and perfection of flower.

In comparing Vick's Triumph Comet Aster with the so-called Astermums as they were grown on our farms, under as favorable conditions as our Asters ever received, we found that the plants of Vick's Triumph Comet Asters were taller, the stems longer and the flowers much larger and more double than those of the Astermum. We are convinced that in regard to both size and quality, Vick's Triumph Comet Asters are at least four or five years ahead of the so-called Astermum.

Prices: White, Shell Pink, Rose, Purple and mixed, 1/32 oz., 25 cts.; 1/16 oz., 40 cents; ½ oz., 60 cents; ½ oz., \$1.00; ½ oz., \$1.75; 1 oz., \$3.00.

Lavender Pink and Lavender, in packets only, each 10 cents.

Vick's Rosy Red Triumph Comet

We have one new color, introduced last year for the first time, a fine addition to the other colors. This is a very distinct shade which we are working up in several classes. In packets only.

Prices: Each 15 cents; two for 25 cents.



Vick's Royal



This is the age of the specialist. For many varieties of seed we contract with men who grow them better than we could. In Asters we have specialized longer, introduced more varieties and grown more seed than any other seedsmen in America. That is why more Florists buy Aster Seed of us than of any other concern.

An Extra Early Variety Superior to Queen of Market

Without doubt one of the best, by many considered the very best, general purpose, early Aster ever introduced. The flower stems start from the plant close to the ground, are free from laterals and consequently give their full strength to the production of numerous large, handsomely proportioned flowers. It will come into bloom almost if not quite as early as Queen of Market. But it is immensely superior to Queen of Market in size, quality and productiveness.

Vick's Royal sown with the late varieties possesses all of the characteristics of Vick's Late Branching, but comes into bloom ahead of the Early Branching. Because of its vigor and productiveness it will succeed under conditions which would be fatal to most other varieties.

In our belief no other strain of Asters will give more general satisfaction than Vick's Royal. Royal Purple, the first in this class introduced in 1907, is one of our best selling varieties. Vick's Royal White and Royal Shell Pink are larger and a little later than the other colors. Royal Lavender and Royal Lavender Pink are the earliest, and are especially well adapted to growing under glass.

Prices: Shell Pink, Purple and mixed: 1/32 oz., 20 cents; 1/16 oz., 30 cents; 1/16 oz., 50 cents; 1/16 oz., 85 cents; 1/16 oz., \$1.50; 1 oz., \$2.50.

White, Lavender and Lavender Pink, in packets only, each 10 cents.

"Two things are certain" runs an old saying, "death and taxes." In this connection we might add that failure to grow good Asters is certain if one starts with poor seed; but if one uses good seed and reasonable care, success is as certain as it can be with most things in this world.

Vick's Mikado Aster

The Leading Mid-Season Comet Aster

There is a rapidly growing demand for good Comet Asters of larger size and long stems in the Cut Flower trade. Without the slightest doubt this class of Asters will continue to grow in popularity wherever displayed. The main difficulty has been to find Comet Asters of sufficient substance to stand shipping. In this respect Vick's Mikado Asters are a very superior strain of the mid-season Comet type.

The flowers of this variety are large and full and of good substance; the curved and twisted petals make them resemble huge Chrysanthemums, and they are borne on long stiff stems. Our stock, the past season, as usual, was of the highest quality, with full rounded centers of curled and twisted petals.

The blooming season is most opportune, coming between the extra early and late sorts, thus enabling growers to have Asters of the Comet type from early summer until cold weather.

Vick's Mikado Dark Violet is a new color in this class, a deep, rich, purple violet. Four colors: White, Shell Pink, Rose and Dark Violet and mixed.

Prices: 1/32 oz., 20 cts.; 1/16 oz., 30 cts; ½ oz., 50 cts.; ½ oz., 85 cents; ½ oz., \$1.50; 1 oz., \$2.50.



Vick's Late Branching

The difference in cost between Vick Quality Seeds and the common kind may be only a trifle, but trifles frequently make all the difference between success and failure.



The Peerless Queen of Asters

The popularity of Vick's Branching Asters continues to grow. Today more seed of these Asters is sold than of all other American-grown strains. While many other varieties are needed in any well proportioned crop of Asters, few florists could afford to be without a large planting of this exceptionally fine strain. Vick's Branching Asters are catalogued by many reliable seedsmen, from whom it would be perfectly safe for florists to order. There are imitators, however, against whose worthless substitutes we caution our customers and friends.

Bear in mind that Vick's Branching has steadily improved so that it surpasses the type sold only a few years ago. With the exception of our Nonlateral, our Late Branching are still the very best late Asters, and remain unsurpassed in those qualities which are demanded of a high class, quick-selling, commercial variety.

Plants are extra large, of strong and vigorous growth, yielding a profusion of flowers from the middle of August until heavy frost. The flowers are of extraordinary size, and stand erect on long graceful stems.

Prices: White, Lavender Pink, Lavender, Rose (Lady Roosevelt), Crimson, Purple, Cardinal, Shell Pink (Mary Semple), Dark Violet, Rosy Carmine, Scarlet Gem and mixed: 1/16 oz., 20 cents; 1/20 oz., 35 cents; 1/4 oz., 60 cents; 1/20 oz., \$1.00; 1 oz., \$1.75.

Claret, in packets only, each, 10 cents.

See other colors on opposite page.

Do not confine your knowledge of Asters to the two or three kinds you have grown heretofore, Order our Gold Medal Collection and get acquainted with all the leading varieties.

Vick's Non-Lateral Branching

Vick's Early Branching

This excellent Aster is similar in character of plant and flower to the Late Branching, but blooms about a week or ten days earlier, enabling the grower to market his Asters in advance of the main crop of Late Branching, at a time when there is a scarcity of good Asters, with prices correspondingly high.

The flower stems are entirely free from side shoots, enabling the entire vitality of the plant to go into the development of the few long, graceful stems, crowned by immense double flowers. Practically every bloom is an exhibition flower. What is needed today is not more, but larger and better, Asters. Very sparse seeding.

Rosy Red is a new shade, introduced first in 1919.

Prices: Rosy Red (new), White, Lavender Pink, Rose, Lavender, Crimson, Purple, Dark Violet, Shell Pink and mixed, 1/16 oz., 20 cents; ½ oz., 35 cents; ¼ oz., 65 cents; ½ oz., \$1.20; 1 oz., \$2.00.

Vick's Late Branching

Peach Blossom. A deeper shade of color than Vick's Lavender Pink Branching. Very double; plants non-lateral.

Peerless Pink Branching. Beautiful shell pink. Resembles Mary Semple, except that it is more double, the center being filled with a thick whorl. A wonderfully fine crop this year. See illustration on front cover.

Rosy Pink or Deep Pink. A beautiful shade of considerably more color than Lavender Pink or Semple Pink, but lighter than Branching Rose. Very popular.

This year we have three more colors, Lavender, Lavender-Pink, and Rose.

Prices: 1/16 oz., 20 cents; $\frac{1}{2}$ oz., 35 cents; $\frac{1}{4}$ oz., 65 cents; $\frac{1}{2}$ oz., \$1.20; 1 oz., \$2.00.



Vick's American Comet and Crego



We can't guarantee success, but we do furnish good seed, and good seed is an absolute necessity in order to obtain success. Better not start at all than start wrong by getting seed of doubtful quality.

Vick's American Comet

The American Comet and Mikado Asters have extra large Comet flowers on branching plants, which are vigorous and productive. The Mikado strain originated with us; the original Comet Aster in Europe. We have worked up a strain of American Comet which is unsurpassed. For Comet Asters to come immediately after Vick's Mikado we recommend Vick's Late American Comet very highly.

Our strain has magnificent, large, double flowers of the ragged Comet type. The plants resemble the Branching Asters in size and habit and in season of bloom. Late Lavender and Late Purple are exceptionally large and decorative. The Lavender is a beautiful clear shade of light lavender; the Purple is a fine rich shade and a splendid flower.

Prices: White, Purple, Rose and mixed, 1/32 oz., 25c; 1/16 oz., 40 cents; $\frac{1}{2}$ oz., 60 cents; $\frac{1}{2}$ oz., 1.00; $\frac{1}{2}$ oz., 1.75; 1 oz., 1.00;

Lavender, in packets only, each 10 cents.

Improved Crego

The Crego is an Aster of the American Comet type. The only color which is distinctive is a pure shell pink, a trifle lighter shade than the Shell Pink Branching (Mark Semple). The other colors are simply good strains of a class long in cultivation.

The stock we offer is, we believe, the best grade it is possible to obtain anywhere, showing a marked improvement since it came into our hands.

Prices: Shell Pink, White, Purple, Rose and mixed, 1/16 oz., 20 cents; ½ oz., 35 cents; ½ oz., 65 cents; ½ oz., \$1.20; 1 oz., \$2.00.

Lavender, in packets only, each 10 cents.

It is our constant endeavor to produce varieties suitable for all seasons, circumstances of locality and trade and every individual taste. That is the reason for the rapidly growing demand for our

Vick's Early and Late Upright

Vick's Late Upright

Vick's Late Upright Asters possess all the good points of the important upright class. The plants grow very compactly, sending the flower stems directly upward, on long, firm, strong stems, sometimes two feet or more in length.

The Plants cover less ground than any of the Branching varieties, and afford better opportunity for cultivation and other work in rows without damage to the flower stems. The stems show less tendency to droop than almost any other variety, and consequently the flowers are less liable to be spoiled by storms or other causes.

The Flowers in both form and size resemble Vick's Branching Asters, being large, symmetrical double and full to the centers. The flowers always command high prices in the wholesale markets. They bloom about the last of August. The demand for this seed is rapidly growing.

The Flowers of Vick's Late Upright White, Lavender Pink, and also the Rose closely resemble those of the Late Branching. The Late Upright Crimson has very large flowers of a deeper and more glowing color than those of the Branching Crimson. Amethyst is a wonderful combination of Azure Blue and White. No White this year. Use Late Branching White instead.

Prices: Rose, Crimson, Purple, Peach Blossom and mixed, 1/32 oz., 20 cents; 1/16 oz., 30 cents; $\frac{1}{2}$ oz., 50 cents; $\frac{1}{2}$ oz., \$5 cents; $\frac{1}{2}$ oz., \$1.50; 1 oz., \$2.50.

Amethyst, in packets only, each 10 cents.

Vick's Early Upright

We have two colors much earlier than Vick's Late Upright which possess all the excellent qualities of this class. White and Shell Pink.

Prices: 1/32 oz., 20 cents; 1/16 oz., 30 cents; ½ oz., 50c.; ½ oz., 85 cents; ½ oz., \$1.50; 1 oz., \$2.50.



Vick's Autumn Glory



Finally, do not get the impression that Asters are our only specialties. We handle about as complete a line of Flower and Vegetable Seeds, and certainly handle as high-grade stocks, as any other seedsmen in America. Tell us whether you are a florist or dealer and ask for our wholesale catalogue.

An Extraordinarily Beautiful, New, Very Late Branching Aster

Pure sea-shell pink. While similar in color to Semple's Pink, with which all growers are familiar, it has a better and more substantial flower, a deeper and longer-keeping color, larger and stronger type of plant. Its most distinctive characteristic and chief claim for recognition, however, is the fact that it is later in season than any of the other varieties.

While it cannot take the place of Semple's Pink, or Peerless Pink Branching and others of like color, all of which are earlier, it supplements them by blooming after the other Late Asters are past their prime, and before the early Chrysanthemums are ready, thus prolonging the Aster season two weeks, and coming at a time when good flowers are extremely scarce. Vick's Autumn Glory is a money-maker for the commercial grower, and a delight to the amateur. It comes uniformly true to color and type. The flowers are very double and are borne on stems of unusual length.

This year we had the finest crop we ever had of this excellent variety. For this reason, we are able to quote these exceptionally low prices.

Prices: 1/16 oz., 20 cents; ½ oz., 35 cents; ½ oz., 65 cents; ½ oz., \$1.20; 1 oz., \$2.00.

Florists' Offer, No. 1

For the benefit of florists who want only a small quantity of each variety for trial purposes, we offer one retail packet each of any six of our newer varieties, your choice, including our booklet, "How to Grow Asters," regular price 10 cents, for \$1,25.

Florists' Display, No. 2

One packet each of any twelve varieties, twelve packets in all, including "How to Grow Asters," \$2.00.

Florists' Exhibition Offer, No. 3

Twenty-five packets, your choice of any color or variety offered in this book, not more than one packet of each kind, including our booklet, "How to Grow Asters," \$3.50,

Florists' Prize Offer, No. 4

Fifty packets, your choice, one each of any fifty kinds mentioned in this book, including all of our novelties, our booklet, "How to Grow Asters," and a handsome lithographed picture of Asters with no wording or advertising of any sort, \$6.00.

Florists' Gold Medal Offer, No. 5

For florists who desire to make the largest possible displays in varieties and colors of high grade Asters, we offer one packet each of seventy-five varieties of Asters, offered in this book, amounting to nearly \$15.00 at regular retail prices, our booklet, "How to Grow Asters," and the Aster picture described above, \$7.50,

How to Grow Asters

Newly Revised, Enlarged and Illustrated

A booklet of practical experience in Aster growing, from the sowing of the seed to maturity, including a chapter on Aster insects and disease and their remedies. Our revised edition contains much new information as the result of recent investigation and experiments. Every Aster grower, whether an amateur or florist, will find this booklet worth its weight in gold. Copyrighted. Price, 10 cents, or free if requested with an order for Aster Seed of not less than 25 cents.

Vick's Novelty Aster Mixture

We are offering this mixture here for the first time in the belief that it is one of the most valuable mixtures which any florist can use. The seed of this mixture was saved from plants grown in our aster experimental grounds, where the work of improving, selecting and producing new varieties is carried on. You can imagine the wonderful assortment of types and colors which this mixture contains. This year we have an especially large amount of seed from this source. 1/32 oz., 25 cents; 1/16 oz., 40 cents; ½ oz., 60 cents; ¼ oz., \$1.00; ½ oz., \$1.75; 1 oz., \$3.00.

All Classes and Colors Mixed

Prices: 1/16 oz., 15 cents; 1/8 oz., 25 cents; 1/4 oz., 45 cents, 1/2 oz., 75 cents; 1 oz., \$1.25.

Make Aster Growing a Business

There is this difference between an Aster grower business man and an Aster grower gambler: The business man makes Aster growing a regular business proposition; plans to put in a reasonable acreage every year. The gambler in Asters guesses whether the market next year will be high or low and makes his planting accordingly. If Asters are plentiful one year, he keeps out of the business the next year. On the other hand, if he sees other growers make a substantial profit one year. he puts in an enormous crop the next year. At least three times in five the Aster gambler loses, At least four times in five the Aster grower business man makes a substantial profit. Instead of putting in a large acreage one year and very few plants, if any, the next year, he plans to have a reasonable acreage every year. It almost surely pays.

Make Liberal Seed Sowings

Don't risk your entire success on one variety or on one planting of a number of varieties. With a little experience you will soon find out what kinds do well on your land and in your market. Put in frequent sowings of these kinds every few days so that when soil conditions are right, you will have plants ready to set out, neither too young nor too old. The cost of the seed of the plants not needed is a mere trifle compared with the success at which you aim. If you skimp on the seed needed in the first place and put in one planting only, possibly soil conditions may be unfavorable when your plants are ready to set. We always try to raise more plants than we shall need. For instance, if we plan for one hundred and twenty-five acres of Asters, we put in enough seed in the first place to set about two hundred acres. This insures our getting in about the acreage we plan for. This advice is offered in the hope and the confidence that it will increase the prosperity of our Aster growers who are engaged in a rapidly growing and an increasingly profitable industry.

A Few of Our Latest Testimonials What Others Have Done, You Can Do

Have bought your seed for years, but last year I tried some seed raised near and was badly "stung." Never again, Vick's for mine every time after this.

Chula Vista, Cal., January 2, 1919.

My order of Aster Seeds has proven to be the best investment that I have made for a long time, as I think that every seed produced a plant, and they are all healthy looking. Everyone has been admiring them. Your house is certainly the best grower of Aster seeds in this part of the L. J. Mullock & Son.

Waterdown, Ont., Canada, July 7, 1920.

Galion, Ohio., September 20, 1920.

No trouble to sell Asters from your seed, they are grand. E. Greenwich, R. I., June 25, 1920.

W. H. Tarbox.

Your Asters are all right, will want a little more seed next time.

C. H. Helfrich.

It must be more than twenty-five years that I have bought Aster seed of you, 100 per cent every time. Many times on Exhibition at Fairs and the Blue Card every time. Everywhere they have been called "The Prince of Asters." Sunday, October 3rd, nearly three hundred visitors to see them. The finest grade I have ever had. W. H. Tarbox. East Greenwich, R. I., September 19, 1920.

Asters and Sweet Peas are looking the best they have in years. I never have a failure when using your seeds. Next season you are to have more of my order. Flovd H. Willett.

Burlington, Ont., Canada, July 6, 1920.

We certainly appreciate the splendid quality of your Aster seed. We have used no other

since we grew Asters commercially and find them second to none. Clarence, N. Y., January 29, 1920. Geo. W. Shutt & Son.

I am bound to buy Vick's Asters. Your Aster seed helps to build up a man's business. Why? Because they are grand large blooms. F. T. Kusneske. Fredonia, N. Y., January 14, 1920.

HEART of FRANCE

Our New
Famous Red Aster
The Most
Popular Novelty
Produced
In Many Years

James Vick's Sons

ROCHESTER, N.Y.

The Flower City

LARGEST GROWERS OF HIGH GRADE ASTERS IN THE WORLD

